

Guru Stock Report

EPLUS INC. (NASD: PLUS)

Based on 5/7/2015 Close Price of \$83.68

INDUSTRY: Software & Programming SECTOR: Technology

Current Rating: Buy Reiterate A on 5/8/2015.

VALIDEA RATING (OVERALL STRENGTH GRADE):



OVERVIEW

- This stock receives a fundamental grade of "A" based on Validea's Guru Analysis system. "A" rated stocks pass the strict fundamental tests of at least one of our top performing guru strategies. Stocks that receive this grade typically currently display desirable attributes that would be looked for by both growth and value investors. For further details on our scoring system, please see the FAQ section at the end of this report.
- Validea's Guru System classifies this stock as both a growth and value stock given its PE Ratio of 14.0 and its historical EPS growth rate of 23.4%.
- This stock passes Validea's P/E Growth Investor strategy based on our interpretation of the published criteria of Peter Lynch with a score of 91%. The strategy looks for stocks that trade at a discount to their long-term earnings growth rates, which also show signs of financial strength.
- This stock passes Validea's Momentum Investor strategy with a score of 100%. The strategy looks for stocks that have exhibited strong price momentum in the past that also meet several fundamental strength and earnings growth criteria that indicate the current price run may not be over.

ANALYSIS SUMMARY

Strategy Name	Based On Book By/About	Score
Contrarian Investor	David Dreman	36%
Book/Market Investor	Joseph Piotroski	0%
Growth Investor	Martin Zweig	77%
Growth/Value Investor	James O'Shaughnessy	100%
Low PE Investor	John Neff	40%
P/E Growth Investor	Peter Lynch	91%
Value Investor	Benjamin Graham	43%
Price/Sales Investor	Kenneth Fisher	50%
Patient Investor	Warren Buffett	0%
Momentum Investor	Validea	100%

^{*} Overall fundamental grade is based on a weighted scoring system in which the strategies at the top of the table are more significant than those at the bottom (the strategies used to determine our "A" rated stocks are above the dividing line in the table and the strategies used to determine the "B" rated stocks are below). Although all the strategies used in this report have exhibited market outperformance on a risk-adjusted basis, strategies at the top of the table have displayed superior historical risk-adjusted performance in our

testing to those at the bottom.

COMPANY PROFILE

ePlus inc. (ePlus) along with its subsidiaries design, implement and provide provide leading information technology (IT) products and services, flexible leasing and financing solutions, and enterprise supply management to enable its customers to optimize their IT infrastructure and supply chain processes. They are focused primarily on specialized IT segments including data center infrastructure, networking, security, cloud and collaboration. Its solutions incorporate hardware and software products from multiple leading IT vendors, as well as third party services, maintenance and software assurance on the hardware and software products. The Company operates in two segments: technology segment and financing segment. Technology segment includes sales of information technology products, third-party software, third-party maintenance, advanced professional and managed services. Its financing segment consists of the financing of IT equipment, software.

RATING HISTORY

Action	Old Rating	New Rating
Initiate		С
Upgrade	С	В
Upgrade	В	А
Downgrade	А	В
Upgrade	В	A
	Initiate Upgrade Upgrade Downgrade	Initiate Upgrade C Upgrade B Downgrade A

METHODOLOGY

This report provides a detailed analysis of PLUS based on the publicly disclosed methodologies of Wall Street legends. Validea is a premier online independent research provider. The firm's Guru Stock Report unites the quantitative strategies of the world's most successful investors, including names like Peter Lynch, Warren Buffett, Ben Graham, Martin Zweig and many others. Rooted in fundamental analysis and built on core investing principles, each report contains an in-depth description of the guru methodologies, as interpreted by Validea, and examines the stock using multiple approaches (i.e. value, growth, momentum).

Using these strategies, Validea has created a ratings scale that is dynamic and weights more heavily the best performing approaches as identified and tracked by Validea. Each stock is scored using a five point rating system that assesses the security's investment prospects. Ratings range from A to F (correlates to Strong Buy to Sell), with A and B stocks having the best potential for long-term market outperformance. Stocks that score highly based on the best performing risk-adjusted guru strategies or are favored by multiple top performing guru strategies are given a higher rating versus their counterparts. Validea's ratings are limited to companies that exhibit profitability. Reports are updated every two weeks, or sooner in the event of an earnings report, other significant news, or a major stock price change, in an effort to provide timely and valuable analysis and coverage.

SCORE: 100%

GURU ANALYSIS OF: EPLUS INC. (PLUS)

GROWTH/VALUE INVESTOR

BASED ON: James P. O'Shaughnessy STYLE: Growth/Value

Strategy Overview

The Growth/Value Investor strategy is based on the book "What Works on Wall Street" by James P. O'Shaughnessy. In the book, O'Shaughnessy back-tested 44 years of stock market data from the comprehensive Standard & Poor's Compustat database to find out which strategies work and which don't. To the surprise of many, he concluded that price-to-earnings ratios aren't the best indicator of a stock's value. and that small-company stocks. contrary to popular

wisdom, don't as a group have an edge on large-company stocks. Based on his research, O'Shaughnessy developed two key investment strategies: "Cornerstone Growth" and "Cornerstone Value", both of which are combined to form this strategy.

Detailed Analysis

MARKET CAP: [PASS]

The first requirement of the Cornerstone Growth Strategy is that the company has a market capitalization of at least \$150 million. This will screen out the companies that are too illiquid for most investors, but still include a small growth company. **PLUS**, with a market cap of **\$618** million, passes this criterion.

EARNINGS PER SHARE PERSISTENCE: [PASS]

The Cornerstone Growth methodology looks for companies that show persistent earnings growth without regard to magnitude. To fulfill this requirement, a company's earnings must increase each year for a five year period. **PLUS**, whose annual EPS before extraordinary items for the last 5 years (from earliest to the most recent fiscal year) were **1.50**, **2.78**, **2.79**, **4.32** and **4.37**, passes this test.

PRICE/SALES RATIO: [PASS]

The Price/Sales ratio should be below 1.5. This value criterion, coupled with the growth criterion, identify growth stocks that are still cheap to buy. **PLUS's** Price/Sales ratio of **0.54**, based on trailing 12 month sales, passes this criterion.

RELATIVE STRENGTH: [PASS]

The final criterion for the Cornerstone Growth Strategy requires that the Relative Strength of the company be among the top 50 of the stocks screened using the previous criterion. This gives you the opportunity to buy the growth stocks you are searching for just as the market is embracing them. **PLUS**, whose relative strength is **92**, is in the top 50 and would pass this last criterion.

MOMENTUM INVESTOR

BASED ON: Validea STYLE: Growth/Momentum

SCORE: 100%

Strategy Overview

The Momentum Investor strategy is based on the book "How To Make Money In Stocks". In that book, a massive study was described that identified the common fundamental, technical and chart pattern characteristics of the 500 best growth stocks over the past 30 years. The Momentum Investor strategy seeks to identify the "very best" companies that have high Relative Strength and buy them at the "right" time. This methodology is based on the general principal that stocks are priced at what they are worth at the time. Low priced stocks and stocks selling at their low are low for a reason, and you want to avoid them. Instead, you want to pick stocks that are selling near or at their high.

Detailed Analysis

QUARTERLY EPS CHANGE (THIS QUARTER VS. SAME QUARTER LAST YEAR): [PASS]

The EPS growth for this quarter relative to the same quarter a year earlier for **PLUS** (61.36%) is above the minimum 18% that this methodology likes to see for a "good" growth company. Furthermore, growth from Q5 to Q1 beat estimates, for this year and next, by more than 25%. This is considered extremely upbeat, hence **PLUS** passes the first requirement.

ANNUAL EARNINGS GROWTH: [PASS]

This methodology looks for annual earnings growth above 18%, but prefers higher than 25%. **PLUS's** annual earnings growth rate over the past five years of **23.56%** passes this test.

EARNINGS CONSISTENCY: [PASS]

According to this methodology, each year's EPS numbers should be better than the previous year's. One dip is allowed, but the following year's earnings should be a new high. **PLUS**, whose annual EPS before extraordinary items for the last 5 years (from earliest to the most recent fiscal year) were **1.50**, **2.78**, **2.79**, **4.32**, **4.37**, passes this criterion, as EPS have continually increased.

LONG-TERM EPS GROWTH RATE RELATIVE TO GROWTH IN THE LATEST 2 QUARTERS: [PASS]

This methodology looks favorably at companies whose earnings in the latest 2 quarters begin spurting 25% more than the typical earnings growth rate. For instance, companies whose earnings were growing 15%, but began jumping 40% in the latest few quarters, are considered highly attractive. **PLUS**, who has seen earnings growth of **49.1%** from Q6 to Q2 and **61.4%** from Q5 to Q1, far surpasses its typical earnings growth rate of **23.6%**. **PLUS**'s earnings growth is highly admirable.

CURRENT PRICE LEVEL: [PASS]

Investors should keep an eye open for stocks that are trading within 15% of their 52-week highs, as the stock price is potentially close to breaking out to a new high on above average volume. **PLUS's** current stock price **(\$83.68)** is within 15% of the 52-week high **(\$91.38)**. This a positive sign.

4 MONTH S&P RELATIVE STRENGTH LINE: [PASS]

This methodology likes to see confirmation from this indicator when buying as a sign of a company's recently strong momentum. It shows a company's weekly performance in comparison to the overall market, as measured by the S&P 500. Look for a general upward trend in weekly relative strength, as the best stocks usually act better than the overall market. **PLUS's** relative strength trend has been increasing over the last 4 months. This type of price action is favorable.

PRICE PERFORMANCE COMPARED TO ALL OTHER STOCKS: [PASS]

A company's weighted relative strength, which is the stock's price performance compared with the overall market over the past year, should be no less than 80, although above 90 is preferred. As long as all the other numbers are in check, these companies should continue to perform well over the next 3 months. **PLUS's** relative strength of **92** is at an exceptional level, and therefore passes this test.

CONFIRM AT LEAST ONE OTHER LEADING STOCK IN THE INDUSTRY: [PASS]

Make sure that a company's industry is attractive by confirming that at least one other company in the industry has a relative strength above 80. There is confirmation in **PLUS's** industry (**Software & Programming**), as there are **119** companies that have a relative strength at or above 80.

LOOK FOR LEADING INDUSTRIES: [PASS]

Investors should consider stocks in top performing industries. Look at the number of companies within an industry that have a weighted relative strength above 80, and choose only the top 30% of those industries from which to select stocks. In another method, look for industries with the most stocks making new 52-week highs. **PLUS's** industry (**Software & Programming**) is currently one of the top performing industries, thus passing the criterion.

DECREASING LONG-TERM DEBT/EQUITY: [PASS]

Companies who have consistently cut debt over the last 3 years, or who have a Debt/Equity ratio less than 2, are looked at favorably. **PLUS**, which has a Debt/Equity ratio of **0.10**, passes this test.

RETURN ON EQUITY: [PASS]

Preferred companies must have a ROE of at least 17%. **PLUS's** ROE of **17.0%** is above the minimum 17% that this methodology likes to see, and therefore passes the criterion.

SHARES OUTSTANDING: [PASS]

Shares outstanding should be less than 30 million, as fewer shares mean bigger price jumps when demand surges. However, there is no penalty for a large number of shares outstanding as long as all the other parameters are met. **PLUS** currently has **7** million shares outstanding, which is favorable.

INSIDER OWNERSHIP: [PASS]

Companies with the best prospects have strong insider ownership, which we define as 15% or more. When there is strong insider ownership, management is more likely to act in the best interest of the company, as their interests are right in line with that of the shareholders. Insiders own **22.59%** of **PLUS's** stock. Management's representation is large enough and passes this test.

INSTITUTIONAL OWNERSHIP: [PASS]

Some institutional ownership is preferred, but there is no indication that a large number of institutions is too many. Institutions own **71.66%** of **PLUS's** stock. Because there is some institutional ownership present, **PLUS** passes this test.

P/E GROWTH INVESTOR

BASED ON: Peter Lynch STYLE: Growth/Value

SCORE: 91%

Strategy Overview

The P/E Growth Investor strategy is based on the book "One Up On Wall Street" by Peter Lynch. Lynch steered the Fidelity Magellan Fund to a total return of 2,510%, or five times the approximate 500% return of the Standard & Poor's 500 index. In his book, Lynch described a variety of strategies that individual investors can use to duplicate his success. These strategies divide attractive stocks into different categories, each characterized by different criteria. Among those most easy to identify using quantitative research are fast growers, slow growers and stalwarts, with special criteria applied to cyclical and financial stocks.

Detailed Analysis

DETERMINE THE CLASSIFICATION:

This methodology would consider PLUS a "fast-grower".

P/E/GROWTH RATIO: [PASS]

The investor should examine the P/E (13.97) relative to the growth rate (23.42%), based on the average of the 3, 4 and 5 year historical eps growth rates, for a company. This is a quick way of determining the fairness of the price. In this particular case, the P/E/G ratio for PLUS (0.60) makes it favorable.

SALES AND P/E RATIO: [PASS]

For companies with sales greater than \$1 billion, this methodology likes to see that the P/E ratio remain below 40. Large companies can have a difficult time maintaining a growth high enough to support a P/E above this threshold. **PLUS**, whose sales are \$1,135.9 million, needs to have a P/E below 40 to pass this criterion. **PLUS's** P/E of (13.97) is considered acceptable.

INVENTORY TO SALES: [PASS]

When inventories increase faster than sales, it is a red flag. However an increase of up to 5% is considered bearable if all other ratios appear attractive. Inventory to sales for **PLUS** was **1.51%** last year, while for this year it is **2.14%**. Since inventory has been rising, this methodology would not look favorably at the stock but would not completely eliminate it from consideration as the inventory increase **(0.63%)** is below 5%.

EPS GROWTH RATE: [PASS]

This methodology favors companies that have several years of fast earnings growth, as these companies have a proven formula for growth that in many cases can continue many more years. This methodology likes to see earnings growth in the range of 20% to 50%, as earnings growth over 50% may be unsustainable. The EPS growth rate for **PLUS** is **23.4%**, based on the average of the 3, 4 and 5 year historical eps growth rates, which is considered very good.

TOTAL DEBT/EQUITY RATIO: [PASS]

This methodology would consider the Debt/Equity ratio for PLUS (26.83%) to be acceptable (equity is three to ten times debt). This ratio is one quick way to determine the financial strength of the company.

FREE CASH FLOW: [NEUTRAL]

The Free Cash Flow/Price ratio, though not a requirement, is considered a bonus if it is above 35%. A positive Cash Flow (the higher the better) separates a wonderfully reliable investment from a shaky one. This methodology prefers not to invest in companies that rely heavily on capital spending. This ratio for PLUS (-3.55%) is too low to add to the attractiveness of the stock. Keep in mind, however, that it does not adversely affect the company as it is a bonus criteria.

NET CASH POSITION: [NEUTRAL]

Another bonus for a company is having a Net Cash/Price ratio above 30%. Lynch defines net cash as cash and marketable securities minus long term debt. According to this methodology, a high value for this ratio dramatically cuts down on the risk of the security. The Net Cash/Price ratio for PLUS (9.45%) is too low to add to the attractiveness of this company. Keep in mind, however, that it does not adversely affect the company as it is a bonus criteria.

GROWTH INVESTOR

BASED ON: Martin Zweig

SCORE: 77%

Strategy Overview

The Growth Investor strategy is based on the book "Winning on Wall Street", by Martin Zweig. Zweig is a renowned money manager, newsletter writer and frequent guest on the PBS television series "Wall Street Week." The strategy searches for stocks that meet a long host of earnings criteria. Quarterly earnings, for example, should be positive and growing faster than they were (a) a year ago, (b) in the preceding three quarters, and (c) over the preceding three years. Annual earnings should be up for at least the past five years. And sales should be growing as fast as or faster than earnings, since cost-cutting and other non-revenue-producing measures alone can't support earnings growth forever.

Detailed Analysis

P/E RATIO: [PASS]

The P/E of a company must be greater than 5 to eliminate weak companies, but not more than 3 times the current Market P/E because the situation is much too risky, and never greater than 43. PLUS's P/E is 13.97, based on trailing 12 month earnings, while the current market PE is 18.00. Therefore, it passes the first test.

REVENUE GROWTH IN RELATION TO EPS GROWTH: [FAIL]

Revenue Growth must not be substantially less than earnings growth. For earnings to continue to grow over time they must be supported by a comparable or better sales growth rate and not just by cost cutting or other non-sales measures. PLUS's revenue growth is 13.41%, while it's earnings growth rate is 23.42%, based on the average of the 3, 4 and 5 year historical eps growth rates. Therefore, **PLUS** fails this criterion.

SALES GROWTH RATE: [PASS]

Another important issue regarding sales growth is that the rate of quarterly sales growth is rising. To evaluate this, the change from this quarter last year to the present quarter (14.6%) must be examined, and then compared to the previous quarter last year compared to the previous quarter (9.7%) of the current year. Sales growth for the prior must be greater than the latter. For **PLUS** this criterion has been met.

The earnings numbers of a company should be examined from various different angles. Three of these angles are stability in the trend of earnings, earnings persistence, and earnings acceleration. To evaluate stability, the stock has to pass the following four criteria.

CURRENT QUARTER EARNINGS: [PASS]

The first of these criteria is that the current EPS be positive. **PLUS's** EPS (\$2.13) pass this test.

QUARTERLY EARNINGS ONE YEAR AGO: [PASS]

The EPS for the quarter one year ago must be positive. PLUS's EPS for this quarter last year (\$1.32) pass this test.

POSITIVE EARNINGS GROWTH RATE FOR CURRENT QUARTER: [PASS]

The growth rate of the current quarter's earnings compared to the same quarter a year ago must also be positive. **PLUS's** growth rate of **61.36%** passes this test.

EARNINGS GROWTH RATE FOR THE PAST SEVERAL QUARTERS: [FAIL]

Compare the earnings growth rate of the previous three quarters with long-term EPS growth rate. Earnings growth in the previous 3 quarters should be at least half of the long-term EPS growth rate. Half of the long-term EPS growth rate for **PLUS** is **11.71%**. This should be less than the growth rates for the 3 previous quarters which are **7.29%**, **28.87%** and **49.06%**. **PLUS** does not pass this test, which means that it does not have good, reasonably steady earnings.

This strategy looks at the rate which earnings grow and evaluates this rate of growth from different angles. The 4 tests immediately following are detailed below.

EPS GROWTH FOR CURRENT QUARTER MUST BE GREATER THAN PRIOR 3 QUARTERS: [PASS]

If the growth rate of the prior three quarter's earnings, **29.10%**, (versus the same three quarters a year earlier) is less than the growth rate of the current quarter earnings, **61.36%**, (versus the same quarter one year ago) then the stock passes.

EPS GROWTH FOR CURRENT QUARTER MUST BE GREATER THAN THE HISTORICAL GROWTH RATE: [PASS]

The EPS growth rate for the current quarter, **61.36**% must be greater than or equal to the historical growth which is **23.42**%. **PLUS** would therefore pass this test.

EARNINGS PERSISTENCE: [PASS]

Companies must show persistent yearly earnings growth. To fulfill this requirement a company's earnings must increase each year for a five year period. **PLUS**, whose annual EPS growth before extraordinary items for the previous 5 years (from the earliest to the most recent fiscal year) were **1.50**, **2.78**, **2.79**, **4.32** and **4.37**, passes this test.

LONG-TERM EPS GROWTH: [PASS]

One final earnings test required is that the long-term earnings growth rate must be at least 15% per year. **PLUS's** long-term growth rate of **23.42%**, based on the average of the 3, 4 and 5 year historical eps growth rates, passes this test.

TOTAL DEBT/EQUITY RATIO: [PASS]

A final criterion is that a company must not have a high level of debt. A high level of total debt, due to high interest expenses, can have a very negative effect on earnings if business moderately turns down. If a company does have a high level, an investor may want to avoid this stock altogether. **PLUS's** Debt/Equity (26.83%) is not considered high relative to its industry (32.12%) and passes this test.

INSIDER TRANSACTIONS: [PASS]

A factor that adds to a stock's attractiveness is if insider buy transactions number 3 or more, while insider sell transactions are zero. Zweig calls this an insider buy signal. For **PLUS**, this criterion has not been met (insider sell transactions are **155**, while insiders buying number **53**). Despite the fact that insider sells out number insider buys for this company, Zweig considers even one insider buy transaction enough to prevent an insider sell signal, therefore there is not an insider sell signal and the stock passes this criterion.

PRICE/SALES INVESTOR

BASED ON: Kenneth Fisher STYLE: Growth/Value

SCORE: 50%

Strategy Overview

The Price/Sales Investor strategy is based on the book "Super Stocks" written by Kenneth Fisher. Fisher is a money manager, best-selling author and long-time Forbes columnist who wowed Wall Street in the early 1980s when his book first popularized the idea of analyzing price-to-sales ratios (PSR) as a means of identifying attractive stocks. The strategy looks for stocks whose low price-to-sales ratios are accompanied by strong earnings growth, little debt, and positive free cash flow.

Detailed Analysis

PRICE/SALES RATIO: [PASS]

The prospective company should have a low Price/Sales ratio. Non-cyclical (non-Smokestack) companies with Price/Sales ratios below 0.75 are tremendous values and should be sought. **PLUS's** P/S of **0.54** based on trailing 12 month sales, is below 0.75 which is considered quite attractive. It passes this methodology's P/S ratio test with flying colors.

TOTAL DEBT/EQUITY RATIO: [PASS]

Less debt equals less risk according to this methodology. PLUS's Debt/Equity of 26.83% is acceptable, thus passing the test.

PRICE/RESEARCH RATIO: [FAIL]

This methodology considers Technology and Medical companies with low Price/Research ratios to be attractive. This ratio indicates how much a market values a company's Research and Development (R&D). Companies with Price/Research ratios between 10 and 15 are on the borderline. A Price/Research ratio above 15 indicates the company spends too little on R&D or is extremely overvalued. Investors should seek those between 5 and 10. Unfortunately, **PLUS's** Price/Research ratio can not be calculated as R&D expenditures are not available at this time.

PRELIMINARY GRADE: No Interest in PLUS At this Point

Is PLUS a "Super Stock"? NO

Price/Sales Ratio: [PASS]

The Price/Sales ratio is the most important variable according to this methodology. The prospective company should have a low Price/Sales ratio. **PLUS's** Price/Sales ratio of **0.54** passes this criterion.

LONG-TERM EPS GROWTH RATE: [PASS]

This methodology looks for companies that have an inflation adjusted EPS growth rate greater than 15%. **PLUS's** inflation adjusted EPS growth rate of **21.10%** passes this test.

FREE CASH PER SHARE: [FAIL]

This methodology looks for companies that have a positive free cash per share. Companies should have enough free cash available to sustain three years of losses. This is based on the premise that companies without cash will soon be out of business. **PLUS's** free cash per share of **-2.97** fails this criterion.

THREE YEAR AVERAGE NET PROFIT MARGIN: [FAIL]

This methodology looks for companies that have an average net profit margin of 5% or greater over a three year period. **PLUS's** three year net profit margin, which averages **3.24**%, does not pass this criterion.

Frequently Asked Questions

What is Validea's Guru Analysis?

Guru Analysis provides an in depth analysis of any stock using Validea's interpretation of published writings by or about 10 of history's best investors including Peter Lynch, Benjamin Graham, Warren Buffett, James P. O'Shaughnessy, the Motley Fool, David Dreman, John Neff, Kenneth Fisher and Martin Zweig. With Guru Analysis you can analyze any stock step by step using any one of these strategies and can see exactly why the stock passes or fails each methodology.

What type of investors can use Validea's Guru Stock Reports?

Validea's Guru Stock reports are geared toward long and medium-term investors. The vast majority of the investors that our guru strategies are based upon were long term investors. The reports can be utilized by both value and growth investors because there are multiple methodologies within the report that appeal to each investment style and several that combine both.

What does the Validea Rating overall letter grade indicate?

The Validea Rating indicates how well the stock meets the investment criteria of the 10 strategies in this report. The strategies with the best historical risk-adjusted performance are weighted more heavily in determining the letter grade. The letter grades are determined as follows.

- **A** "A" rated stocks receive a score of 90% from at least one of our top tier guru strategies. Our top tier strategies are based on our interpretation of the published writings of David Dreman, Joseph Piotroski, James P. O'Shaughnessy, John Neff and Martin Zweig. Stocks in this category exhibit the fundamental criteria that have proven most predictive of future stock performance in our historical testing.
- **B** "B" rated stocks receive a score of 90% from at least one of our second tier guru strategies. Our second tier strategies are based on our interpretation of the published writings of Peter Lynch, Warren Buffett, Kenneth Fisher and Benjamin Graham. Stocks in this category exhibit the fundamental criteria that is sought by these strategies. These strategies have all exhibited strong risk-adjusted performance in our historical testing.
- **C** "C" rated stocks have an average score from all of our strategies of at least 25%. Stocks in this category typically exhibit elements of fundamental strength, but also have some noticeable weaknesses.
- **D** "D" rated stocks have an average score from all of our strategies between 20% and 25%. Stocks in this grouping typically have several major fundamental weaknesses that would not be looked upon favorably by both value and growth investors.
- **F** "F" rated stocks have an average guru score from all of our strategies below 20%. Stocks in this grouping typically have many major fundamental weaknesses that would eliminate them from any consideration by our guru strategies.

What do the individual guru scores mean?

The scores for each strategy represent a weighted percentage of how well a particular stock meets a guru's criteria. Not all criteria are weighted equally and some of our strategies have criteria that are important enough to automatically result in a 0% score if they are failed. For example, in the Patient Investor strategy based on Warren Buffett, a stock will automatically fail if it does not meet the requirement of consistent earnings over the past 10 years.

Is there any affiliation between Validea and the gurus that the strategies are based on?

No, the names of individual investment advisors (i.e., the 'gurus') appearing in this report are for identification purposes of his/her methodology only, as derived by Validea.com from published sources, and are not intended to suggest or imply any affiliation with or endorsement or even agreement with our reports personally by such gurus, or any knowledge or approval by such persons of the content of this report.

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Fundamental data provided by Reuters

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